

Capability Statement for TheCapitol.Net

Core Competencies

TheCapitol.Net is an independent, non-partisan small business that provides legislative, budget, communication, and media training and publications.

- For over 30 years, TheCapitol.Net and its predecessor, Congressional Quarterly Executive Conferences, have been offering public and custom training programs
- TheCapitol.Net employs two training consultants with over 40 years of combined training experience
- TheCapitol.Net partners with more than 50 core trainers who are experts in congressional operations, the federal budget process, congressional testimony, legislative drafting, communications and media training, writing, editing, and research
- Half-day to five-day training programs, including “Capitol Hill Workshop” and “Testifying Before Congress”
- Public and custom training designed to meet a wide variety of leadership competencies
- All public courses have been approved for Continuing Education Units (CEUs) by George Mason University
- All training includes written materials and publications, such as *Congressional Deskbook*, *Testifying Before Congress*, *Legislative Drafter’s Deskbook*, *Media Relations Handbook*, *Persuading Congress*, and our *Pocket Constitution*

Past Performance

TheCapitol.Net has more than 2,000 clients representing congressional offices, federal and state agencies, military branches, business associations, think tanks, foreign delegations, news media, and NGOs. We have developed and delivered custom training for numerous federal entities:

- DFAS
- SSA
- EPA
- LLNL
- USPTO
- State
- NIH
- USDA
- NASA
- Sandia
- Navy
- OPM
- FAA
- US Senate
- USCG
- GAO
- CIA
- Treasury
- FBI
- Joint Chiefs

Company Facts

For over 30 years, TheCapitol.Net and its predecessor, Congressional Quarterly Executive Conferences, have been training professionals from government, military, business, and NGOs on the dynamics and operations of the legislative and executive branches and how to work with them. TheCapitol.Net is a privately held Virginia corporation headquartered in Alexandria, Virginia. All training programs open to the public are held in Washington, DC. We work with select clients within the U.S. and abroad in presenting customized, on-site training. Please visit our website at www.TheCapitol.Net.

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Differentiators

Several facets of our training set us apart:

- More than 50 core trainers, all of whom are independent subject matter experts.
- Faculty include senior government executives, former members of Congress, congressional and agency staff, editors and journalists, lawyers, nonprofit executives, and scholars.
- The company and its predecessor, Congressional Quarterly Executive Conferences, have been offering training programs for over 30 years.
- Our publications, written by leading subject matter experts, complement our training programs.
- All of our training programs are off-the-record and use written agendas and include AV and written course materials
- We can provide our Portable WiFi Classroom™ with laptops for your attendees.



TheCapitol.Net

Non-partisan training and publications that show how Washington works.™

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Advantage!®